



**DAIKIN APPLIED SERVICE**

# Replacements Turnkey

Replace your outdated HVAC equipment



# Our approach

When it is time to replace your building's outdated equipment you can rely on the expertise of your Daikin Service team. Our experts can recommend the latest technologies that enhance comfort and sound, and improve Indoor Air Quality. If required, we can do an Energy Audit on your installation to identify the energy gains of refurbishing your installation. An Energy Audit can be executed both on Daikin and non-Daikin

equipment. When you replace your heating or cooling installation, many different actors come into play, such as F-gas certified installers, electricians, project managers, and so on. We can take this burden of your shoulders and take responsibility of the full turnkey project. We'll coordinate all operations...

**It's the Daikin360 approach to serving our customers.**

## Turnkey services include:



Project management



System design & equipment selection



Engineering services



Indoor air quality solutions



Energy engineering



Operator training or onsite staff

## Your trusted advisor

### Personalised approach

Our goal is to **save our customers' money**. We start by understanding your specific needs when it comes to not only cooling and heating, but also to sustainability or risk management. In parallel we do a thorough evaluation to assess the condition of your existing equipment and surrounding systems. We then gather the data and

propose a solution that meets your objectives. **After executing what we promised, we follow up with after-care support**. Our team can also recommend a **Daikin360 protective maintenance plan** to keep your building running at **optimal conditions**.

### Single-source service partner

Our Daikin team is there to support whatever your need. We can **investigate the most suitable and optimised solution** for your installation and implement it for you. Our **factory-trained technicians** work on all HVAC equipment brands and control systems.

We can also offer **temporary cooling solutions** to ensure minimal interruption to your operations. **All from a single provider**.

And as your single source provider, we can handle all of the projects details from end-to- end. We **understand the responsibilities and challenges** involved in **designing, managing and executing** complicated and **demanding projects** that require a significant degree of detail and coordination.



# Controls systems

Control systems are at the heart of any state-of-the-art HVAC-R equipment. By optimising performance while maintaining comfort, a correct control system for your equipment can deliver substantial cost savings. Daikin Control systems are capable of precisely maintaining your comfort needs in terms of temperature, humidity, and airflow to create ideal indoor environments tailored to diverse applications in the commercial and industrial setting such as hotels, offices, shops, and infrastructure cooling.

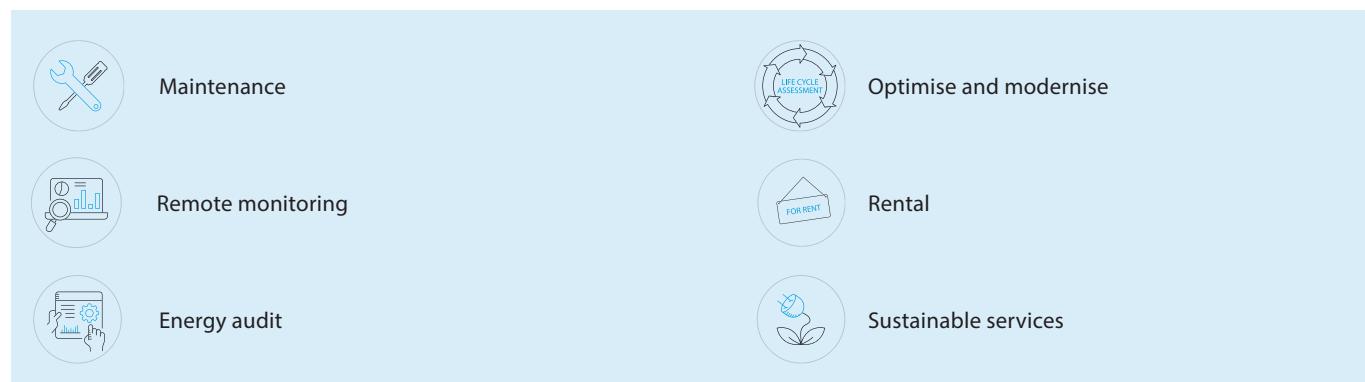
Along with the **traditional features** of temperature and humidity control, Daikin incorporates **advanced features** such as remote monitoring and energy efficiency which, along with preventive maintenance, can **extend the lifespan of your equipment** and minimise downtime.

## Why do you need a control system?

Depending on the type of user and application, Daikin develops controls and cloud services to ensure the best experience:

- For **industrial application owners**, it means less downtime as your installer gets automatic emails about potential issues and can fix errors remotely
- For **hotel owners**, it means easy and stylish personal control
- For **guests** as well as for **hotel managers**, it means - with an integration in hotel booking software - central control.
- For **technical managers** it means cloud access to all sites, with the possibility to benchmark and optimise performance
- For **installers** it means easy transfer of settings during commissioning, remote retrieval of errors and preventive alerts to save time on maintenance or interventions

## Additional support services



# Daikin360

## Integrated Service Solutions

We understand that your building is one of your company's most significant investments, and a cornerstone of growth and success. Our expertise in HVAC systems, delivered through Daikin360 Integrated Service Solutions, can help by creating an ideal environment and quality air that propels your people

and customers forward. Plus, our **advanced energy-saving solutions** and **protective maintenance plans** can help you control your maintenance and operational costs. You can count on Daikin for **advanced technology, agility and reliability**.



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